

ELIJAH STEPHENS

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INFORMATION TECHNOLOGY LEADER

ACHIEVE MULTIMILLION-DOLLAR SAVINGS ♦ INNOVATIVE IT PROGRAMS ♦ OPERATIONAL EXCELLENCE

Excel in bridging the gap between technology and business.

Seasoned IT executive with more than 20 years of progressive experience delivering ROI-driven technology solutions, comprehensive infrastructures, and high-impact business leadership to achieve organizational goals.



- **TRUSTED BUSINESS PARTNER:** Lead strategic technology direction and vision, including guiding long-term IT decisions. Offer proven success engaging executive stakeholders and delivering insightful presentations. Leverage strong business acumen and technology expertise to resolve complex enterprise issues.
- **IT SOLUTIONS EXPERT:** Optimize technology operations, expenses, and resources to deliver cost-effective solutions. Maintain a track record of directing transformational IT initiatives and managing integrations across multiple platforms. Recruit, mentor, and motivate top IT talent to achieve business results.

PROVEN STRENGTHS:

Business Process Reviews ■ Technology Roadmaps ■ IT Governance ■ Resource Optimization ■ Vendor Negotiations ■ Staff Development ■ Cloud Integration ■ Project Management ■ Cost Control ■ Infrastructure Architecture ■ IT Policies

KEY BUSINESS CHALLENGES & ACHIEVEMENTS:

IT PROFITABILITY CHALLENGE

Increased technology ROI
12% ...

by leading the first companywide infrastructure upgrade at Goflo.

TECHNOLOGY FOOTPRINT CHALLENGE

Reduced infrastructure footprint 63% ...

by directing the cloud platform implementation at AMZ.

HIGH IT EXPENSES CHALLENGE

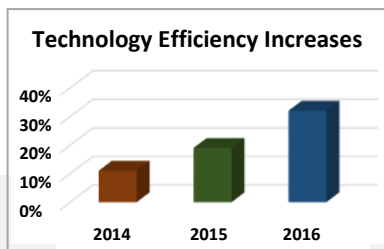
Decreased IT vendor expenses \$500K ...

by investing in staff development and reducing turnover at NewCo.

CAREER HISTORY

GOFLO ■ Cincinnati, OH ■ 2010 – Present
Vice President, Information Technology

Recruited to develop the technology roadmap, reduce expenses, and improve IT efficiency. Lead strategic technology planning and management to effectively support rapid growth. Guide the ongoing transformation of critical information and service operations into a more efficient delivery system. Manage the \$1.7M annual IT budget. Direct the implementations of companywide technology solutions. Mentor a high-performance team of IT professionals.



- Created the five-year technology roadmap and built consensus with diverse stakeholders to align long-term business goals with IT solutions.
- Saved \$2.3M in telecommunication expenses in 2015 by negotiating the most profitable infrastructure and services agreement in company history.
- Increased efficiency of technology resources by 11% in 2014, 19% in 2015, and 32% in 2016 through multi-platform integration initiatives.

➤ *“Elijah is personable and laser focused. He consistently drives the company forward, unites staff from across the organization, and reduces expenses.” – J.W. Simmons, CEO of Goflo* ◀